



«194 – ICT»

Teaser

BestValue
M&A ADVISOR

Activities

The group specializes in implementing IP/ICT technologies for SMEs.

A varied and coherent range of products is offered to clients with a "one-stop-shop" approach, which has allowed the group to stand out from many competitors.

It has developed an effective sales process based on a specialized sales team.

Transaction

The proposed transaction involves the sale of all or part of the shares of the group's two companies. This operation will support strong growth and enable the development of new activities.

Location

The group is based in Wallonia, its primary market at present, and also has offices in Brussels.



Key investment factors



The group can respond comprehensively, flexibly, and effectively to the specific ICT integration needs of SMEs in Wallonia and Brussels.



The group relies on a sales process that is both simple and highly effective, designed to optimize every stage of the client relationship.



The group is continuously exploring and working on its growth and has identified numerous opportunities, whether related to markets, products, marketing, and more.

Consolidated
key figures

6.000-10.000

Revenue (k€)
2023

700-1.000

EBITDA (k€)
2023

400-800

Equity (k€)
2023

40-80

FTEs
2023

BestValue

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