

222 – IT environment

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M&A ADVISOR



IT environment

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Activities

Specialized in IT, telecom, and digital services, the group supports the digital transformation of Belgian SMEs through an integrated approach.

Its offering covers managed services, cloud, cybersecurity, telecom connectivity, and digital solutions. Thanks to its complementary entities, the group positions itself as a unique and trusted partner for its clients.

Transaction

The shareholders are considering the sale of up to 100% of the share capital to a strategic or financial partner aiming to develop an ambitious industrial project.

The transaction seeks to accelerate the group's growth by capitalizing on its expertise, its portfolio of recurring clients, and its potential for both organic and external expansion.

The targeted partner, whether strategic or financial, will provide the group with the commercial strength required to drive a large-scale project, building on the technical capabilities of the existing teams.

LOCATION

The group is established in Belgium, with offices in Brussels, Wallonia, and Flanders. This geographic presence ensures nationwide coverage and strong proximity to its clients.

REVENUE 2024

8.000-12.000

FTE 2024

40-80

CERTIFICATION

ISO/IEC 27001

Key investment factors



Strong **recurring revenue** thanks to a model focused on managed services and subscriptions.



Differentiated positioning: a comprehensive offering combining IT, cybersecurity, telecoms, and digital services, specifically tailored to the needs of SMEs.



High growth potential: a loyal and diverse customer base, recognized technical expertise, and the prospect of strong acceleration thanks to the support of a larger sales force.

BestValue

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